



FY 2016-2017 Annual Report



Every year the Kiwanis Club of Palo Alto and the Gunn and Palo Alto High School Kiwanis Key Clubs support the Family Giving Tree. Our Club is involved by helping sponsor donation trees set up at the Sheraton & Westin Hotels and the Bank of the West in Palo Alto. Our Clubs are also involved by sending volunteers to the Family Giving Tree warehouse to help process gifts for thousands of children throughout our region.

Kiwanis Club of Palo Alto Charitable Foundation Operations, Fundraising Grants, and Community Service, FY 2016-2017

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1. Summary of Charitable Foundation Operations and Community Service

The Kiwanis Club of Palo Alto consisted of 90 members, including 10 Corporate Members, at the end of the 2016-2017 fiscal year. The Club meets weekly at the Sheraton Hotel on Thursdays at noon. In Fiscal Year 2016-2017 Club members raised \$115,457 for the Club's Charitable Foundation, and the Foundation's equity holdings increased 15.6% from \$439,875 to \$508,534. The Club issued Foundation grants for \$74,163 and expended \$951 on administration. More detailed financial statements, a list of fundraising activities, and details of grants are in Section 2, beginning on page 5 of this report.

FOUNDATION EVENTS, SALES & CONTRIBUTIONS

In Fiscal Year 2016-2017 the Kiwanis Club of Palo Alto raised \$115,457 through:

- 1. **fundraising events:** Bowling for a Better Community, Angel Awards, Santa Clara County Election Support, and the May Fete Fair;
- 2. **fundraising sales:** Festival of the Arts, Chili Cook-Off, Stanford Program Sales, See's Candy Sales, and Judy Kramer Gift Card Sales;
- 3. **direct cash contributions.**

Events:
\$54,633 (47.3%)

Sales:
\$21,126 (18.3%)

Contributions:
\$39,698 (34.4%)

Total Amount Raised: \$115,457 (100%)



The Kiwanis Club of Palo Alto held its 6th Annual Kiwanis Angel Award fundraiser at the Sheraton Palo Alto Hotel. Kiwanis President Ann Eddington presented Marie Wolbach with the Kiwanis Angel Award for founding and scaling up Tech Trek, an AAUW (American Association of University Women) summer STEM (Science, Technology, Engineering, and Math) camp for rising 8th grade girls. She was also presented with proclamations from US Congresswoman Anna Eschoo, California State Assemblyman Marc Berman, the Santa Clara County Board of Supervisors and the City of Palo Alto. Retired Police Chief Dennis Burns was the Master of Ceremonies over the event with 110 attendees.

FOUNDATION GRANTS

In FY 2016-2017 the Club made grants of \$74,163 to over 30 agencies and public entities. The following data depicts how the Club's funding was distributed between the following four categories: Children, Teens and Young Adults, Community, and International. The greatest amount of local funding went to the Palo Alto United School District High Schools to sponsor students in the Camp Everytown/Unity Leadership and Diversity Camps, to provide scholarships for graduating seniors selected by faculty, to sponsor Kiwanis Key Clubs, and to support counseling and choir activities.

Children:
\$16,586 (22.4%)

Teens and Young Adults:
\$32,072 (43.2%)

Community:
\$11,855 (16.0%)

International:
\$13,650 (18.4%)

Total of Foundation Grants: \$74,163 (100%)

For a further description of the grants for Children, Teens and Young Adults, Community, and International, please see page 6.



The Kiwanis Club of Palo Alto participates every year in the staging of the Division-wide Special Games. The Kiwanis Special Games were created to address the physical and emotional needs of the substantial number of extremely challenged children in regional schools.



Four times per year we prepare and serve BBQ to the residents of Stevenson House Senior Community.

COMMUNITY SERVICE PROJECTS

In FY 2016-2017 the Club completed 68 projects for 30 agencies, contributing 3,863 member service hours. Our ability to combine and leverage project materials with volunteer service hour saves the agencies considerable funds. The Club's annual Rebuilding Together project this year was at St. Francis of Assisi Youth Club in East Palo Alto. The Club was joined by the National Charity League, the Service League of Boys, and UBS Financial Services as co-sponsors of the event. The Club's tasks included painting several areas of the Youth Club including doors, windows, and ceilings; the Club also painted sidings and a deck, improved lighting, and helped with the development of a garden.

Children:
995 Hours (25.8%)

Teens and Young Adults:
193 Hours (5.0%)

Community:
2635 Hours (68.2%)

International:
40 Hours (1.0%)

Total Hours Worked: 3863 (100%)



Both Palo Alto and Gunn High Schools have active Kiwanis Key Clubs, which do a lot of service in the community on their own, as well assisting the Kiwanis Club of Palo Alto in some of its activities.

2. Detailed Reports

FOUNDATION FINANCIAL STATEMENTS: BALANCE SHEET & INCOME/EXPENSE

FOUNDATION BALANCE SHEET

FY 2016-2017 Sept. 30, 2017	
Assets	\$ 515,799
Liabilities & Equity	
Liabilities	\$7,265
Equity	\$508,534
Total Liabilities & Equity	\$515,799

FOUNDATION INCOME/EXPENSE

FY 2016-2017 Oct. 1, 2016 - Sept. 30, 2017	
Income	
Fundraising & Contributions	\$115,457
Investments	\$27,277
Total Income	\$142,734
Expenses	
Grants	\$74,163
Administrative	\$951
Total Expenses	\$75,114
Net Income	\$67,620

LOCAL & INTERNATIONAL GRANTS

Children

Rebuilding Together	\$5,000
Kiwanis Division 34 Special Games	2,436
Literacy Project	1,500
Palo Alto Housing Corporation Pre-School	1,500
Pediatric Trauma Prevention & Treatment	1,000
Palo Alto Community Child Care	1,000
Palo Alto Family YMCA	1,000
Avenidas Early Literacy Program	1,000
Dream Catchers	1,000
Family Connections	1,000

Total: \$16,436

Community

Service Project Support & Supplies/Materials	\$3,889
Kiwanis District Foundation Service Recognition	2,450
Stevenson House	1,166
Abilities United	1,000
Canopy	1,000
Kara	1,000
La Comida	1,000
Racing Hearts	500

Total: \$12,005

Teens and Young Adults

Camps Everytown & Unity Diversity Training	\$12,000
Gunn & Palo Alto High School Scholarships	9,000
Gunn & Palo Alto High School Kiwanis Key Clubs	2,179
Kiwanis Circle K Club at Stanford University	1,193
Adolescent Counseling Services	1,000
Eastside College Preparatory School	1,000
Foundation for a College Education	1,000
Gunn & Palo Alto High School Choirs	1,000
Juana Run	1,000
Youth Community Services	1,000
Kiwanis Key Leadership Training	700
Asian Americans for Community Involvement	500
Counseling & Support Services for Youth	500

Total: \$32,072

International

Tapulao Elementary School, Philippines	\$9,500
Fire Truck for Oaxaca, Mexico	1,000
Kiwanis International Foundation	950
Neighbors Abroad	750
One Dollar for Life	750
Kiwanis District Foundation Founders Day	700

Total: \$13,650

Total Grants: \$74,163



Repairing benches at Herbert Hoover Park.



COMMUNITY SERVICE PROJECTS

AGENCY	HOURS
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Children

Rebuilding Together	157
Family Connections	139
Family Giving Tree	132
Kiwanis Division 34 Special Games	128
May Fete Fair	122
Duck Pond	122
Palo Alto Community Child Care	77
Palo Alto Art Center	53
All Five Pre-School	48
May Fete Parade	17

Total: 995

Teens and Young Adults

Foundation for a College Education	108
Juana Run	71
St. Francis Youth Club	14

Total: 193

International

Neighbors Abroad	40
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Total: 40

Total Community Service Hours: 3863

AGENCY	HOURS
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Community

Festival of the Arts	696
Canopy	457
Avenidas	281
American Diabetes Association	278
Santa Clara County Election Support	207
Palo Alto Lawn Bowls Club	131
Stevenson House	108
Chili Cook-Off	99
Immigration Assistance Flyers	90
Rinconada Park	83
Hoover Park	59
Cubberly Community Day	56
2nd Harvest Food Bank	43
Opportunity Center	39
Chamber of Commerce	22
Racing Hearts	17

Total: 2635

FOUNDATION EVENTS, SALES & CONTRIBUTIONS: AMOUNTS & HOURS

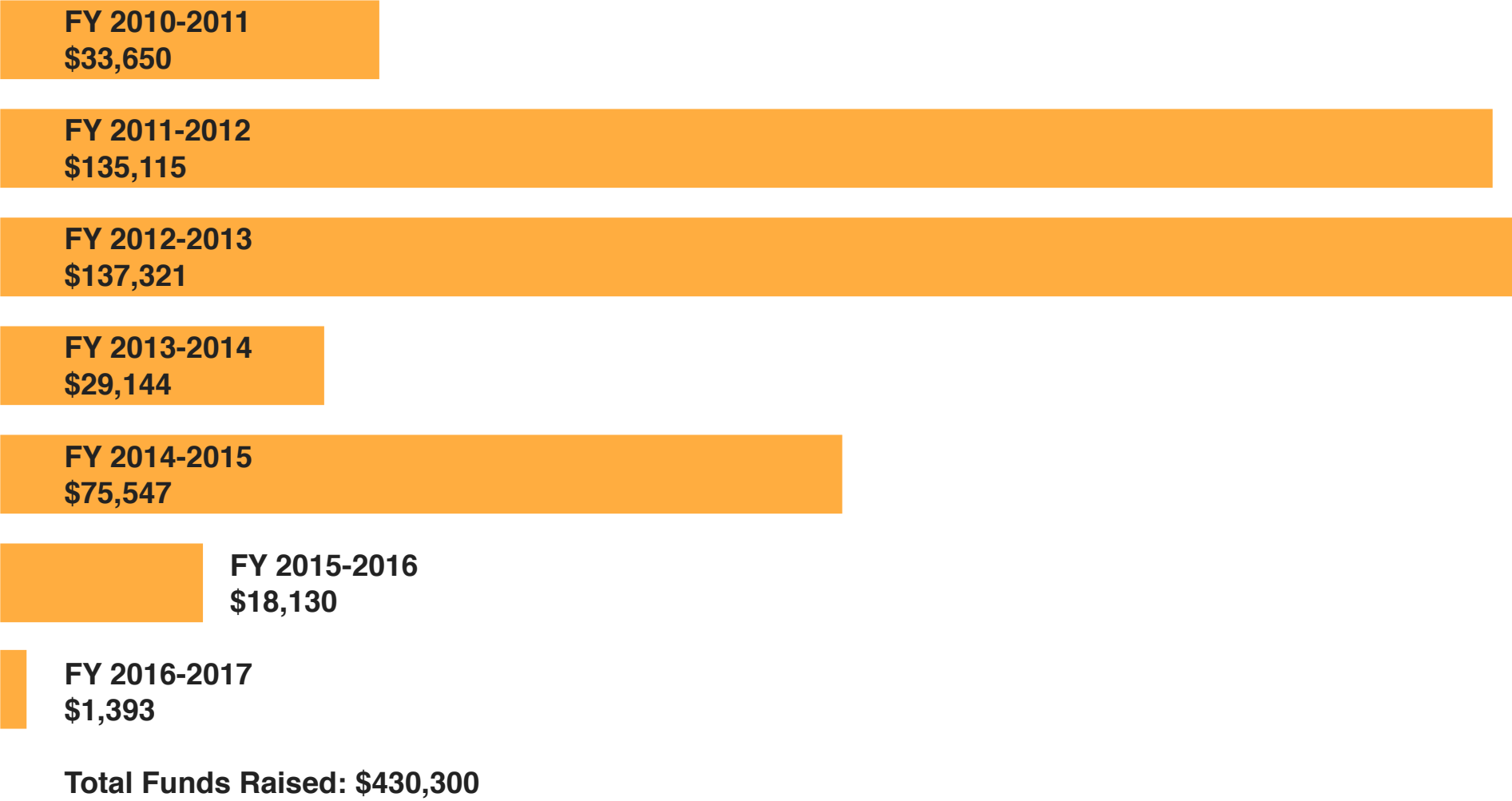
FY 2016-2017

(Oct. 1, 2016 to Sept. 30, 2017)

Events, Sales & Contributions	Amounts	Hours
Events		
Bowling for a Better Community	\$31,496	1081
Angel Awards	18,000	536
Santa Clara County Election Support	4,645	207
May Fete Fair	492	122
Sales		
Festival of the Arts	9,295	696
Chili Cook-Off	6,579	99
Stanford Program Sales	3,916	318
See's Candy Sales	1,316	104
Judy Kramer Gift Card Sales	20	0
Contributions		
Member Donations	31,716	0
Tapulao School & Disaster Relief	4,278	0
Jon Klein's Bike-A-Thon	3,704	180
Total Amounts: \$115,457		Total Hours: 3,343

3. Eliminate Project: Kiwanis Maternal and Neonatal Tetanus Campaign

The Eliminate Project has been a six-year Kiwanis International/UNICEF initiative begun in 2010 to eliminate maternal and neonatal tetanus, which kills mothers and 35,000 newborns in the developing world each year. In FY 2016-2017, the Kiwanis Club of Palo Alto raised \$1,393 in gifts and pledges for the Eliminate Project and maintained its status as the highest fundraising Kiwanis club outside of Asia (and second in the world) at \$430,300. Even more importantly, it has saved or protected the lives of 240,000 women and their future babies from the scourge of tetanus. To date Kiwanis International has raised a total of \$110 million in cash and pledges for the Eliminate Project.



Kiwanis/UNICEF Eliminate Project fighting maternal and neonatal tetanus worldwide.